



SKELIA EXPANDS IN THE US MARKET AND OPENS BAY AREA OFFICE

HEADQUARTERED IN THE GRAND DUCHY OF LUXEMBOURG, SKELIA IS A GLOBAL IT COMPANY PROVIDING SOFTWARE DEVELOPMENT, QUALITY ASSURANCE, CONSULTING AND OUTSOURCING SERVICES. ITS MORE THAN 130 IT PROFESSIONALS LEAD BY TECHNOLOGY EXCELLENCE AND CUSTOMER DIALOGUE.

With leading international customers like Thomas Cook, Esko (Danaher), Victaulic and Showpad, Skelia operates through a network of offices and service centers in Luxembourg, the United Kingdom, the Netherlands, Ukraine, Poland and the United States.

"We help series A and series B startups as well as corporate customers with the best IT talent from Eastern Europe" says Skelia's founder and CEO Patrik Vandewalle. "Our team is really proud to open an office and sales activity in the Bay Area as important company milestone. Incorporated in New York since 2013, I feel excited to further expand our business and better serve our customers in Silicon Valley and San Francisco. The unmatched investment activity and excessive demand for top-class IT professionals makes it a no-brainer for us to be here. We experience about daily that well-funded startups face a shortage of good IT developers in their local market due to an aggressive drain of top talents to Facebook, Google, Twitter and the likes, attracted by unbeatable salaries, benefits and stock option packages."

"Our strategy is not to be a price killer, but to excel by service quality, people excellence and team retention" adds Patrik Vandewalle. "Our own experience with several offshore service companies as client or business partner was often frustrating and complex. Working with people from totally different cultures like India and China, indistinct ethical framework and a big staff turnover, make many customers come back on their decisions. Very often, there was a lack of the "yes is yes, no is no"-principle. Therefore, we looked for a simple model with unprecedented quality, a very low participation barrier, high customer comfort and flexibility."

More information can be found at:

www.skelia.com

Skelia
Extending Your Enterprise